

PERFORMANCE WORK STATEMENT (PWS)

DONRCO Mission Advisory and Operating Partner Services

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1.0 BACKGROUND AND INTRODUCTION

The Department of the Navy Rapid Capabilities Office (DONRCO) is the single accountable organization spanning all naval warfare domains, responsible for converting capital into fielded capability at the speed of relevance. DONRCO's mission is to bring together people, tools, and processes to drive rapid delivery of transformative solutions to the hardest Department of the Navy (DON) operational problems, leveraging existing technologies in new ways and adapting emerging technologies and unconventional concepts to ensure the DON can win decisively, now and in the future.

This Performance Work Statement (PWS) defines the requirements for non-personal mission advisory and operating-partner services to support DONRCO's mandate for immediate acquisition reform, the Budget Execution-Year Technology Selection (BETS) portfolio model, and the imperative to prioritize timely capability over perfection. The contractor's services shall be integrated with DONRCO and DON Portfolio Acquisition Executives (PAE) funding decisions and with rapid capability cells embedded at PAEs and across the operating fleet.

2.0 OBJECTIVE

The objective of this contract is to obtain high-quality, outcome-focused mission advisory and operating-partner capabilities. These services will enable DONRCO to accelerate the rapid assessment, execution, fielding, and transition of urgent naval capability solutions within a one-to-three-year delivery horizon.

3.0 SCOPE OF WORK

The contractor shall deliver integrated support across three core workstreams:

1. **DONRCO 1.0 Portfolio Performance:** Continuously assessing, optimizing, and tracking active and candidate capability investments.
2. **DONRCO 2.0 Mission Planning:** Translating lessons observed into an institutionalized platform architecture, standard operating procedures, and capital coordination frameworks.

3. **DON Office of Small Business Programs (OSBP) Strategic Deal Support:** Providing strategic transaction architecture, contract structuring recommendations, and vendor sourcing strategies.

4.0 APPLICABLE DOCUMENTS

The following documents form a part of this PWS to the extent specified herein:

- DoW Acquisition Transformation Strategy, Nov 2025
- DoW Memorandum, Transforming the Defense Acquisition System into the Warfighting Acquisition System to Accelerate Fielding of Urgently Needed Capabilities to Our Warriors, 7 Nov 25
- DoDI 5000.02, Operation of the Adaptive Acquisition Framework
- DoDI 5000.74, Defense Acquisition of Services
- DoDI 5230.24, Distribution Statements on DoD Technical Information
- DoD 5220.22-M, National Industrial Security Program Operating Manual (NISPOM)
- SECNAV and DONRCO acquisition reform guidance applicable to the BETS Board portfolio model
- DONRCO charter and operating directives
- DD Form 254, Contract Security Classification Specification
- DD Form 1423-1, Contract Data Requirements List (CDRL)

5.0 ACRONYMS AND DEFINITIONS

5.1 Acronyms

| Acronym | Definition |
|---------------|--|
| BETS | Budget Execution-Year Technology Selection |
| CDRL | Contract Data Requirements List |
| CLIN | Contract Line Item Number |
| DD | Department of Defense (Form) |
| DoDI | Department of Defense Instruction |
| DON | Department of the Navy |
| DONRCO | Department of the Navy Rapid Capabilities Office |
| DoW | Department of War |
| FCL | Facility Clearance |
| FFP | Firm-Fixed-Price |
| MOE | Measure of Effectiveness |
| MOP | Measure of Performance |
| OSBP | Office of Small Business Programs |
| PAE | Portfolio Acquisition Executive |
| PEO | Program Executive Office |
| ROI | Return on Investment |
| SOP | Standard Operating Procedure |

| Acronym | Definition |
|---------|--|
| TS/SCI | Top Secret/Sensitive Compartmented Information |

5.2 Definitions

- **Bet Thesis:** The articulated hypothesis underlying a DONRCO portfolio investment, including the operational problem addressed, the proposed solution approach, the success criteria, and the anticipated transition pathway.
- **Performer Diligence:** Structured assessment of a candidate solution provider's technical, programmatic, and organizational ability to deliver against a bet thesis within DONRCO's delivery horizon.
- **Rapid Capability Cell:** A small, mission-focused team embedded at a PAE, PEO, or fleet operational command to identify, shape, and accelerate the fielding of urgent capability solutions.

6.0 PERFORMANCE REQUIREMENTS, STANDARDS, AND DELIVERABLES

6.1 Program Management

The contractor shall plan, manage, and report on all work performed under this contract.

- **Performance Standard:** Monthly Progress, Status, and Management Reports must be submitted on time, accurately tracking progress by workstream, identifying issues/risks, significant events, and schedule status with 100% accuracy.
- **Deliverable:** Monthly Contract Activity Report, CDRL A001

6.2 DONRCO 1.0 Portfolio Performance Support

The contractor shall provide mission advisory support to the current DONRCO portfolio of bets.

6.2.1 Capability Shaping

Support DONRCO in shaping candidate capability bets, including refinement of the bet thesis, operational problem framing, and solution-space analysis.

6.2.2 Performer Diligence

Conduct structured performer diligence assessments for candidate and active portfolio bets, evaluating technical feasibility, programmatic execution capacity, and transition readiness.

6.2.3 MOE and MOP Design

Design Measures of Effectiveness (MOE) and Measures of Performance (MOP) tailored to each bet thesis, suitable for tracking portfolio-level outcomes.

6.2.4 Return on Investment (ROI) Assessment

Conduct ROI assessments for individual bets and for the aggregated DONRCO 1.0 portfolio.

6.2.5 Quarterly Portfolio Performance Assessment

Support production of a Quarterly Portfolio Performance Assessment scoring active bets against their respective thesis using the established MOE/MOP framework.

- **Performance Standard:** Assessments and frameworks must be data-driven, objective, and completed within agreed schedules to support acquisition decision points.
- **Deliverable:** Monthly Contract Activity Report, CDRL A001

6.3 DONRCO 2.0 Mission Planning Support

The contractor shall translate lessons observed under DONRCO 1.0 into the architecture and operating model for DONRCO 2.0.

6.3.1 Platform Architecture and SOP

Develop the DONRCO 2.0 Platform Architecture and accompanying Standard Operating Procedure (SOP) describing the integrated operating model, governance, decision rights, and process flows.

6.3.2 Capital Coordination and Stakeholder Engagement Framework

Develop a framework addressing internal Navy and DoD capital sources, external capital partners, and the corresponding stakeholder engagement model.

6.3.3 Portfolio-Level Performance Metrics and SECNAV-Grade Reporting

Design portfolio-level performance metrics suitable for SECNAV-level reporting and produce a SECNAV-grade ROI and Performance Metrics Reporting Package.

- **Performance Standard:** Deliverables must be comprehensive, executable, and tailored to senior leadership standards (SECNAV-grade).
- **Deliverable:** Monthly Contract Activity Report, CDRL A001

6.4 Navy OSBP Strategic Deal Support

The contractor shall provide strategic deal support to the Navy OSBP in coordination with DONRCO.

6.4.1 Strategic Deal Architecture

Develop strategic deal architecture options for designated DON transactions, including structure, pathway, and risk considerations.

6.4.2 Contract Structuring

Provide contract structuring recommendations for designated transactions, including pricing structure, period of performance, and option strategies.

6.4.3 Partner and Vendor Sourcing

Identify and assess prospective partners and vendors across the naval industrial base.

6.4.4 Strategic Deal Architecture Memoranda

Produce Strategic Deal Architecture Memoranda for each assigned task, documenting recommendations and supporting analysis.

- **Performance Standard:** Memoranda must contain thoroughly vetted regulatory and business recommendations, completed within specified government timelines.
- **Deliverable:** Monthly Contract Activity Report, CDRL A001

7.0 PERFORMANCE REQUIREMENTS SUMMARY (PRS)

| Performance Requirement (PWS Ref) | Performance Standard | Acceptable Quality Level (AQL) | Method of Surveillance |
|--|--|---|---|
| Program Management (6.1) | Accurate, timely Monthly Reports (CDRL A001). | Submitted within 5 business days after end of month; no more than 1 revision required. | 100% Inspection |
| Portfolio Performance Support (6.2) | Highly rigorous, analytical assessments and MOE/MOP frameworks (CDRL A001). | Accepted by the Government on first submission 90% of the time; revisions completed within 10 days. | Periodic Inspection / Government Review |
| Mission Planning Support (6.3) | Comprehensive, implementable DONRCO 2.0 architecture and SECNAV-grade reports (CDRL A001). | Deliverables align fully with SECNAV acquisition mandates; no more than 1 major revision. | 100% Inspection / Executive Review |
| OSBP Strategic Deal Support (6.4) | Sound, regulatory-compliant transaction architectures (CDRL A001). | Recommendations are actionable and compliant with DoD acquisition guidelines. | Government Review |

8.0 GENERAL REQUIREMENTS

8.1 Security Requirements

The contractor shall comply with all security requirements specified on the DD Form 254 issued at contract award.

- All personnel performing classified work shall hold active TS/SCI clearances.
- Unclassified-scope tasks will begin at contract award.

- Classified-scope tasks shall only occur at a contractor's facility following completion of the Facility Clearance (FCL) process.

8.2 Deliverable Acceptance

The Government will review each deliverable for acceptance against criteria specified by the Government. The Government will provide written acceptance or comments. The contractor shall address Government comments and resubmit within ten (10) calendar days of receipt.

8.3 Travel

The contractor shall perform travel as required to execute tasks. All travel shall be coordinated in advance and approved by the Government. Travel will be reimbursed in accordance with the Joint Travel Regulations (JTR) and shall not exceed the travel CLIN ceiling.

8.4 Period of Performance

The base period of performance is twelve (12) months from the date contract award. The Government may exercise one (1) twelve-month option period.

8.5 Key Personnel

The contractor shall provide the Key Personnel identified in Section H. Substitution of Key Personnel requires advance written approval of the Contracting Officer.